1	STATE OF NEW HAMPSHIRE
2	PUBLIC UTILITIES COMMISSION
3	
4	July 26, 2011 - 10:10 a.m. Concord, New Hampshire
5	NHPUC AUG12'11 PM 3:05
6	RE: <b>DE 11-141</b>
7	UNITIL ENERGY SYSTEMS, INC.:  Stranded Cost Recovery and External
8	Delivery Charge Reconciliation and Rate Filing.
9	
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11	
12	PRESENT: Chairman Thomas B. Getz, Presiding Commissioner Clifton C. Below
13	Commissioner Amy L. Ignatius
14	Sandy Deno, Clerk
15	
16	APPEARANCES: Reptg. Unitil Energy Systems, Inc.:  Gary Epler, Esq.
17	
18	Reptg. PUC Staff: Suzanne G. Amidon, Esq.
19	Al-Azad Iqbal, Electric Division
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21	
22	
23	Court Reporter: Steven E. Patnaude, LCR No. 52

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{DE 11-141} {07-26-11}

## PROCEEDING

CHAIRMAN GETZ: Okay. Good morning,
everyone. We'll open the hearing in Docket DE 11-141. O
June 17, 2011, Unitil Energy Systems filed its annual
reconciliation of adjustable rate mechanisms, which
includes the Stranded Cost Charge and the External
Delivery Charge. If the proposed changes are approved,
the average class bill impacts for customers taking
Default Service are a decrease of approximately
2.3 percent for customers in the Residential class and
2.4 percent in the General Service class. Large General
Service class customers will experience an increase of
about 0.8 percent.

We issued an order suspending the tariff and scheduling the hearing on July 8. And, I'll note for the record that the affidavit of publication has been filed.

So, let's take appearances.

MR. EPLER: Good morning, Mr. Chairman and Commissioners. Gary Epler, on behalf of Unitil Energy Systems, Inc.

CHAIRMAN GETZ: Good morning.

MR. AMIDON: Good morning. Suzanne
Amidon, for Commission Staff. With me today is Al-Azad

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Iqbal, an Analyst with the Electric Division. 1 2 CHAIRMAN GETZ: Good morning. Are you 3 ready to proceed, Mr. Epler? MR. EPLER: Yes, I am, Mr. Chairman. 4 5 Thank you. Could the witnesses be sworn please. 6 (Whereupon Linda S. McNamara and Todd M. 7 Bohan were duly sworn and cautioned by the Court Reporter.) 8 MR. EPLER: Mr. Chairman, this morning 9 we have a panel of two witnesses. 10 LINDA S. McNAMARA, SWORN 11 TODD M. BOHAN, SWORN 12 13 DIRECT EXAMINATION 14 BY MR. EPLER: Would the first witness, Linda McNamara, could you 15 Ο. please give your affiliation with the Company. 16 17 Α. (McNamara) My name is Linda McNamara. And, I am a 18 Senior Regulatory Analyst at Unitil Service Corp. 19 Q. And, Mr. Bohan. 20 Α. (Bohan) I am Todd Bohan. I'm an Energy Analyst in the 21 Energy Contracts Department at Unitil Service Corp. 22 MR. EPLER: Thank you. Mr. Chairman, we 23 have two exhibits that we'd like premarked. The first is 24 the initial filing, that should be in a blue binder. That

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1
       has the filing letter, petition, tariffs, and testimony
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       and schedules. And, the second -- so that if we could
       have that premarked as "Unitil Exhibit Number 1"?
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                         CHAIRMAN GETZ: So marked.
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                         (The document, as described, was
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                         herewith marked as Exhibit 1 for
                         identification.)
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                         MR. EPLER: And, the second is a cover
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       letter and some revised schedules that the Company had
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       filed on, I guess Overnight Delivery, on July 20th, that
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       if that could be premarked as "Unitil Exhibit Number 2"?
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                         CHAIRMAN GETZ: So marked.
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                         (The document, as described, was
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                         herewith marked as Exhibit 2 for
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                         identification.)
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                         MR. EPLER: Thank you.
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     BY MR. EPLER:
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          Ms. McNamara, could you draw your attention to what has
     Ο.
          been premarked as Unitil Exhibits Number 1 and Number
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          2. And, turning to the first line, did you prepare or
          have prepared under your direction the material
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          underneath the tabs marked "Exhibit LSM-1" and
22
          "Schedules LSM-1" through "4".
23
24
          (McNamara) Yes.
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- 1 Q. And, in Exhibit Number 2, did you prepare or have
- 2 prepared under your direction some revised schedules
- 3 to, if I've calculated correctly, it's Schedule 2,
- 4 Schedule 3, and Schedule 4?
- 5 A. (McNamara) Yes.
- Q. And, do you have any changes or corrections to those at this time?
- 8 A. (McNamara) No.
- 9 Q. And, do you adopt these as your testimony and schedules in this proceeding?
- 11 A. (McNamara) I do.
- Q. Mr. Bohan, the same for you please. If you could turn
- to what's been premarked as "Exhibit Number 1", and
- turn to the tabs that have been marked "Exhibit TMB-1"
- and "Schedules 1" through "5". Were these prepared by
- 16 you or under your direction?
- 17 A. (Bohan) Yes, they were.
- 18 Q. Okay. And, also, then turn to what's been premarked as
- 19 "Unitil Exhibit Number 2". And, towards the back of
- 20 that there are, after Revised Schedule LSM-4, there's a
- 21 | "Revised Schedule TMB-2", and then two tables. Were
- 22 they prepared by you or under your direction?
- 23 A. (Bohan) Yes, they were.
- 24 | Q. And, do you have any changes or corrections at this

1 time?

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2 A. (Bohan) I do not.

MR. EPLER: With that, the testimony speaks for itself, and the requested relief is in the Petition, and tender the witnesses for cross-examination.

CHAIRMAN GETZ: Thank you. Ms. Amidon.

MR. AMIDON: Thank you. Good morning.

WITNESS BOHAN: Good morning.

## CROSS-EXAMINATION

BY MR. AMIDON:

- Q. I'm looking at Exhibit 1. I'm looking at Bates stamp 010 and 011, which are Pages 8 and 9 of Ms. McNamara's testimony. If you look at Line 1, on Page 8, it says "The rate has decreased by 0.00187 cents per kilowatt-hour." Is that a correct number given the revised filing?
- 17 A. (McNamara) It is not.
- 18 Q. Well, what is the correct number for that?
- 19 A. (McNamara) The correct number, hold on, I need to do
  20 some math to get you that. The revised filing was a
  21 decrease from the original filing of 0.00022. So, if
  22 we add that to the 0.00187, we get 0.00209. And,
  23 actually, you may be able to just see that number by
  24 looking at the revised filing, in Exhibit 2. Oh, yes.

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- Any of the typical bills which are marked as "Revised Schedule LSM-4", almost, I believe, any page, will show, under the "External Delivery Charge", the change "0.00209" per kilowatt-hour.
- Q. Okay. Yes. I just want to -- I'm just noting the areas in the testimony --
- 7 A. (McNamara) Yes.
- Q. -- where corrections were not addressed. On the following page, at Line 17, and that's Bates stamp 011, it says, in the sentence beginning "As shown, for customers on Default Service, the residential class average bill will decrease about 2.3 percent." Is that still correct given the revised filing?
  - A. (McNamara) It is not.

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- 15 Q. And, what would be the corrected --
  - A. (McNamara) I'm sorry, I should have pointed these out in direct. The correct amount is shown in Exhibit 2, on Schedule LSM-4, Page 5 of 11. The Residential class decrease is 2.5 percent; General Service 2.6; the Large General is a slight increase of 0.6, and that includes the recent change we had to Default Service rates, which would take effect on August 1; and the Outdoor Lighting decrease is proposed to be 1.3 percent.

Would you -- well, just for sake of clarification, this

- filing basically consists of two components. One is
  the stranded costs that was approved for recovery by
  the Commission in, basically, the restructuring docket
  for the Company.
- 5 A. (Witness McNamara nodding in the affirmative).
- Q. And, the second component is the EDC, which is the External Delivery Charge, and consists primarily of transmission-related charges.
- 9 A. (Witness McNamara nodding in the affirmative).
- Q. Overall, what is the overall decrease as a result of both rates? Because I understand that both rates are decreasing, is that correct?
- 13 A. (McNamara) Yes. That is correct.
- 14 | O. Do you know what the overall reduction is?
- 15 A. (McNamara) The total decrease again should be shown on

  16 Exhibit 2, one of the Schedule LSM-4s, the typical
- 17 bills.
- Q. So, like -- I guess what I'm looking at for the
  Commission's information is the overall average
  decrease that's on customer bills?
- 21 A. (McNamara) In per kilowatt-hour terms?
- 22 Q. Percentage.
- 23 A. (McNamara) Percentage. Just this filing, the stranded 24 costs and External Delivery Charge change on bills

1 would be a 2.7 percent decrease.

- Q. Okay. Thank you. That was what I was looking for.

  Now, in your testimony, you talk about the two

  components of the EDC, I believe is the External

  Delivery Charge, on the G1 class, and I think the G2

  class as well. Could you explain those two components

  and why there is an increase to their rates, instead of

  a decrease as in the other customer classes?
- 9 A. (McNamara) Could you ask your question again? I'm not

  10 sure I --
  - Q. Well, as I understand it, there are two components to the EDC for the G1 and the G2 customer class. One component is a demand component, the other component is a energy component. And, although those components are decreasing, there is an overall -- still a net effect of an increase expected to those customer class bills for August 1. And, I thought it would be helpful if you could explain to the Commission why they are receiving an increase, when the other customer classes are experiencing a decrease?
  - A. (McNamara) The Stranded Cost Charge is the component that has two pieces.
  - Q. Oh, it is the stranded costs? Thank you for that correction.

1 (McNamara) There is a demand component and an energy Α. 2 Those two pieces, Stranded Cost Charge for all 3 classes, as well as the External Delivery Charge for all classes, is decreasing. The G1 class, our largest 4 5 customers, will be, if this filing is approved, seeing 6 a slight increase. The General Service class, our G2 7 customers, will see a decrease. But the G1 customers will see a slight increase, and that is as a result of 8 the approved change to their Default Service Charge on 9 10 August 1.

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- Q. Okay. Thank you. Thanks for the correction on the Stranded Cost Charge. Mr. Bohan, referring to your testimony, would you please identify for the Commission the cost components of the Stranded Cost Charge that have terminated as of this filing? And, I think you might be -- there's a table, I think, maybe Bates stamp Page 048 in your testimony?
- A. (Bohan) Yes. The "Portfolio Sales Charge" terminated at the end of October 2010. So, for the August 2010 to July 2011 period, there's only three months of contract -- of Portfolio Sales Charge embedded in that. That ends. And, going forward, we will have nothing in that category.
- Q. And, what costs remain in the "Stranded Cost Charge"

- category? To help you out, is it just -- is the
- 2 Hydro-Quebec --
- 3 A. (Bohan) Yes.
- 4 Q. -- facilities the only costs that remain in that?
- 5 A. (Bohan) The first part again, the Hydro-Quebec --
- 6 Q. The Hydro-Quebec facilities?
- 7 A. (Bohan) Yes. Yes.
- Q. And, could you explain how that works? Because I understand that there is a cost component and also a revenue component?
- 11 A. (Bohan) Yes. What happens with Hydro-Quebec, UPC has

  12 rights, transmission rights, and we broker those

  13 through CVPS. And, CVPS can go out and sell those

  14 rights, earns revenues, and those revenues offset those

  15 costs.
- Q. So, this is not -- I guess what I'm asking that is
  whether or not this is a predictable component going
  forward, in terms of the costs to customers?
- A. (Bohan) We can forecast that a little bit, but we don't know what the actual costs will be.
- 21 Q. And, when does that piece terminate?
- 22 A. (Bohan) I believe that is in effect until 2020.
- Q. Okay. Thank you. One moment please. If we go to Page 12 of your testimony, which is Bates stamp 054,

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- could you tell me if there are any changes to the information that's presented in the first sentence on that page, which begins at Line 2, which reads "This variance is driven by a \$1.4 million refund from NU in June 2011"?
- (Bohan) Yes. If I could, if we could go to what I Α. believe is "Exhibit 2", it would probably be the last page in that packet, labeled "Table 2". And, then, if we could turn in my testimony to Page 11, which would be Bates stamp 053, this -- the latest table in Exhibit 2 is an update to that. And, if you look at the components in there, the only numbers that are really changing are those on Line 1, obviously, the total at the bottom would change as well, but all the other pieces, 2 through 12, remain the same. Line Item Number 1, you'll see the update is now a credit of \$336,000, which, in our original filing, was a credit of \$297,000. That difference is due to updated cost information that we received from Northeast Utilities. And, we learned from them on June 8th, after we had prepared the filing, that those numbers were going down, which resulted in about a \$271,000 cost decrease. And, that is what precipitated the supplemental filing on July 19th.

- Q. Thank you. And, attached in that Exhibit 2 is a table, which does not have a number, --
- 3 A. (Bohan) Yes.
- Q. -- but the top line says "Northeast Utilities Network
  Integration Transmission Service Third Party
  Transmission Providers Comparison of Revised Estimated
- 7 Cost to Original Filed Estimated Cost". Was this filed 8 with the original filing?
- 9 A. (Bohan) That was not.
- Q. And, would you explain the purpose of this for the Commission.
- 12 A. (Bohan) The purpose of this is to show the Commission
  13 the change in the costs. These are the only changes in
  14 the costs that have been made in the filing, and that's
  15 represented in that sheet.
- Q. Right. And, so, the result is, however, that the changes, if you will, cascade through the other rate calculations, is that fair to say?
- 19 A. (Bohan) Oh, that is correct. Yes.
- Q. Thank you. Referring to the table that you have on
  Page 053 of Exhibit 1, which is titled "Table 2", we
  note that there are administrative costs associated
  with Renewable Source Option at Item 9, is that
  correct?

- 1 A. (Bohan) That is correct.
- Q. And, could you tell us what purpose those monies were put toward?
- A. (Bohan) Those are funds that were used to implement the

  Renewable Source Option. Those are all -- any external

  costs that we incurred to promote and implement the

  Renewable Source Option Program. It does not include

  any internal Unitil resources.
- 9 Q. So, for example, would I be correct in saying these are
  10 marketing costs or educational costs or --
- 11 A. (Bohan) That is correct.
- Q. And, are there any other, any other categories than what I just mentioned?
- 14 A. (Bohan) I believe those are the two major ones.
- 15 Q. Okay. Thank you.
- 16 A. (Bohan) If I could have a second?
- 17 Q. Certainly.
- 18 A. (Bohan) I think I have a note of this in my table here.
- 19 Yes. I categorize those as design -- costs that are
- incurred to design, promote, and administer the
- 21 program.
- Q. Thank you. And, now, Mr. Bohan, were you -- are you aware of when the Company will be filing a report with the Commission that summarizes the first 12 months of

- 1 activity in this program?
- A. (Bohan) Generally, it would be filed soon. I don't know exactly when "soon" is, but --
- 4 | O. I believe --

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- 5 A. (Bohan) -- like within the next month or so.
- Q. Excuse me. I'm sorry, I interrupted you. My
  recollection is that the requirement that the
  Commission posed was that within 60 days of the first
  12 months of operation that the Company would be filing
  a report. Does that comport with your recollection as
  well?
- 12 A. (Bohan) I will take that subject to check.
- Q. Okay. I'll have to take it subject to check myself.

  In connection with that, and this is just for purposes
  of explaining Staff's error to the Commission, but are
  you aware of discussions that we had yesterday between
  the Company and myself regarding whether or not the EDC
  was the appropriate mechanism to recover these costs?
  - A. (Bohan) Yes. I'm aware of that conversation.
    - Q. Right. And, last year, when we had the hearing on the Renewable Service Option, I believe that Staff mistakenly accepted the idea that recovery would be through the External Delivery Charge. And, I'm saying that as my recollection. It's fair to say, though,

- that the settlement agreement in that docket has stated
  that the recovery would be through distribution rates.

  Is that your understanding?
- A. (Bohan) I believe that's correct in the settlement
  document. I do know that Mr. Furino testified on this
  and did mention in his oral testimony that it would be
  through the EDC.
- Q. And, that's why the Company prepared its filing accordingly in this proceeding, is that correct?
- 10 A. (Bohan) That is correct.
- MR. AMIDON: Okay. Thank you. I have no further questions.
- 13 CHAIRMAN GETZ: Thank you.
- 14 BY CMSR. BELOW:
- Q. Could you just characterize how the third party
  transmission provider, the NU Network Integration
  Transmission Service Charge, how it gets allocated to
  Unitil Energy Systems? Is it based on coincident
  monthly peak?
- 20 A. (Bohan) It is. And, we get billed -- we get billed
  21 from Northeast Utilities on a monthly basis on that.
- Q. Based on the reading of your coincident -- your peak
  demand coincident with their system --
- 24 A. (Bohan) Peak.

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     Q.
          -- peak?
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          (Bohan) Yes.
     Α.
          And, the Regional Transmission and Operating entities,
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     Q.
          which is the largest portion of the charge, that comes
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          directly from ISO-New England, also based on your
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          coincident monthly peak, is that correct?
          (Bohan) That is correct.
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     Α.
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                         CMSR. BELOW: Okay. That's all.
                         CMSR. IGNATIUS: No questions. Thank
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10
       you.
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                         CHAIRMAN GETZ: Any redirect, Mr. Epler?
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                         MR. EPLER: No, Mr. Chairman.
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                         CHAIRMAN GETZ: Okay. Doesn't appear
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       that there's anything further for the witnesses, so,
       you're excused. Thank you very much.
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                         Ms. Amidon, do you have anything, a
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       witness?
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                         MR. AMIDON: No, your Honor. Thank you.
                         CHAIRMAN GETZ: Then, is there an
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       objection to striking the identifications and admitting
       the exhibits into evidence?
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                         (No verbal response)
                         CHAIRMAN GETZ: Hearing no objection,
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       they will be admitted into evidence. Is there anything
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1 else before opportunity for closings?
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2 (No verbal response)

3 CHAIRMAN GETZ: Hearing nothing, then,

Ms. Amidon.

MR. AMIDON: Thank you, Mr. Chairman.

Staff has reviewed the filing and the revisions provided by the Company on July 20th, and we believe that they appropriately calculated the Stranded Cost and the External Delivery Charge. And, we believe the Commission should approve this for implementation for rates effective August 1, which is the request of the Company.

We do want to point out that, in discussions with Attorney Epler, I realize that this filing does contain recovery for the Renewable Source Option costs, which was, in Docket DE 09-224, the Partial Settlement Agreement said those costs should be recovered through distribution rates, similar to what the Commission approved for PSNH in Docket 11-082.

While we don't have -- you know, it was Staff's mistake, we believe. We believe the Commission -- it's up to the Commission whether to approve this filing, given the fact that this Settlement Agreement provided for other recovery. But we would ask the Commission, if it does approve this in this docket, to which we have no

objection, that going forward we be allowed to talk to the Company about appropriately recovering those costs through the distribution rate, as provided in that Settlement Agreement.

If you have any further questions for me, I can provide a response to you, but --

CMSR. IGNATIUS: Ms. Amidon, I thought, and maybe I misread this, that the amount that we're talking about is that Line Item 9 on the revised schedule from Mr. Bohan. And, that there were actual expenditures and the two months of estimated that concludes July 2011, and that August 1st going forward there is zero allocated for this charge. So, if that's correct, then the rate that's being approved as of August 1st doesn't include those rates -- those charges, does it?

MR. AMIDON: It includes recovery, I believe, on a reconciling basis for the amounts incurred for the past.

CMSR. IGNATIUS: Oh. Correct. And, you said that you'd be willing to or you'd want to have a chance to talk with the Company about changing it on a going forward basis. But isn't this proposal making that change on a going forward basis as of August 1st?

MR. AMIDON: Not explicitly. It is a

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complicated matter. I mean, in the -- in Docket 09-224, the Company had requested to use this mechanism initially to recover those costs. And, in the Settlement Agreement, this Company agreed to the uniform approach that Staff was using with PSNH, to recover it through distribution rates.

Whether or not the Company has plans for how to recover this in the future, I did not find it in this filing, but perhaps it's something that the witnesses
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could address. What we're saying is that Staff mistakenly

11 mechanism. The EDC really is designed to pass through the

12 transmission-related costs. And, we're trying to keep

understood that this was an appropriate recovery

those costs in the appropriate bucket, if you will. And,

that's why, going forward, we would like to be able to ask

the Commission to direct the Company to recover this

16 through distribution rates.

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But, certainly, I'd give Mr. Epler an opportunity to respond how the Company plans to proceed going forward. I did not see that in this filing.

CMSR. IGNATIUS: Let me -- I may not be asking very clearly or I'm misreading this exhibit.

There's zero allocated for the estimated amount as of

August 1st, 2011 going forward.

MR. AMIDON: Correct. But --

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CMSR. IGNATIUS: So, -- well, is there some other cost of the program appearing elsewhere that isn't in this Line 9? And, if there isn't, then I guess maybe, Mr. Epler, you could explain, is there some recovery of the program going forward that is in this filing, even though we see zero on Line 9?

MR. EPLER: No, Commissioner. The going forward costs will be treated internally, and the Company's not anticipating filing -- recovering them at least at this point. In the transcript in Docket -- I'm sorry, I keep forgetting, DE 09-224, at Page -- the bottom of Page 21, going onto Page 22, there's a question to Witness Furino, "Do you project any future costs at this time? Answer: Yes. As proposed, our ongoing projected future costs are \$2,000 a year. And, this is, again, the internal administration. It reflects tracking and reporting [and] oversight." And, I'm sorry, earlier, on Page 21, the witness says "Those would really be part of the Company's rate base and would be recovered over time, as they, you know, the Company is not seeking explicit recovery, any distribution rate for those costs at this time."

So, at least in terms of this filing, there is no recovery of the going forward costs. There is

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       only the recovery of the $12,000 of the -- the start-up,
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       marketing, and promotional costs, that as you indicated
       are on Line 9.
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                         CHAIRMAN GETZ: And, that's $12,173 out
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       of an $18,172,792 recovery?
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                         MR. EPLER: That's correct, Mr.
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       Chairman.
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                         CMSR. IGNATIUS: Thank you.
                         CHAIRMAN GETZ: And, then, in terms of
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       recovery of the $2,000, that would require a filing of a
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       distribution rate case?
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                         MR. EPLER: If the parties and the
       Commission were to take the view of single issue
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14
       ratemaking that that would be inappropriate, yes, that
       would require a distribution rate case.
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                         CHAIRMAN GETZ: Okay. Thank you.
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       Anything further?
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                         (No verbal response)
                         CHAIRMAN GETZ: All right. Hearing
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       nothing, then -- well, we'll give you your opportunity for
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       closing.
                                     Thank you, Mr. Chairman.
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                         MR. EPLER:
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       First of all, on this issue of the recovery of these
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       costs, I just wanted to note for the record that Attorney
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Τ.	Amidon did contact us yesterday and raised this issue.
2	So, we had an opportunity to discuss this and to go back
3	and to look at the record, and we appreciate that
4	opportunity, because we were able to come to a meeting of
5	the minds on how to address it.
6	We do recognize we were probably, both
7	the Company and I think Staff were probably less precise
8	in thinking how we were agreeing to that term in the
9	underlying settlement in DE 09-224. But there is, I
10	think, if I understood Attorney Amidon correctly,
11	agreement that that \$12,000 can be recovered as part of
12	this filing.
13	That completes my closing. Thank you,
14	Mr. Chairman.
15	CHAIRMAN GETZ: Okay. Thank you. Then,
16	we'll close this hearing and take the matter under
17	advisement.
18	(Whereupon the hearing ended at 10:40
19	a.m.)
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